

		Q1 2023		Q2 2023		Q3 2023		Q4 2023		Annual Total	
Region	Category	Revenue	Profit	Revenue	Profit	Revenue	Profit	Revenue	Profit	Revenue	Profit
North America	Electronics	120000	24000	130000	26000	140000	28000	150000	30000	540000	108000
	Software	80000	16000	85000	17000	90000	18000	95000	19000	350000	70000
	Services	60000	12000	65000	13000	70000	14000	75000	15000	270000	54000
	Hardware	40000	8000	45000	9000	50000	10000	55000	11000	190000	38000
	Peripherals	20000	4000	22000	4400	24000	4800	26000	5200	92000	18400
	Cloud Solutions	10000	2000	11000	2200	12000	2400	13000	2600	46000	9200
	Mobile Apps	5000	1000	5500	1100	6000	1200	6500	1300	23000	4600
	IoT Devices	3000	600	3300	660	3600	720	3900	780	15000	3000
	Wearables	2000	400	2200	440	2400	480	2600	520	10000	2000
	Smart Home	1000	200	1100	220	1200	240	1300	260	5000	1000
Europe	Electronics	110000	22000	120000	24000	130000	26000	140000	28000	500000	100000
	Software	75000	15000	80000	16000	85000	17000	90000	18000	330000	66000
	Services	55000	11000	60000	12000	65000	13000	70000	14000	250000	50000
	Hardware	35000	7000	38000	7600	41000	8200	44000	8800	160000	32000
	Peripherals	18000	3600	20000	4000	22000	4400	24000	4800	84000	16800
	Cloud Solutions	9000	1800	9500	1900	10000	2000	10500	2100	39000	7800
	Mobile Apps	4500	900	4800	960	5100	1020	5400	1080	20000	4000
	IoT Devices	2500	500	2700	540	2900	580	3100	620	11000	2200
	Wearables	1500	300	1600	320	1700	340	1800	360	7000	1400
	Smart Home	800	160	850	170	900	180	950	190	3800	760
Asia	Electronics	130000	26000	140000	28000	150000	30000	160000	32000	580000	116000
	Software	90000	18000	95000	19000	100000	20000	105000	21000	390000	78000
	Services	70000	14000	75000	15000	80000	16000	85000	17000	300000	60000
	Hardware	50000	10000	55000	11000	60000	12000	65000	13000	230000	46000
	Peripherals	25000	5000	27000	5400	29000	5800	31000	6200	110000	22000
	Cloud Solutions	12000	2400	13000	2600	14000	2800	15000	3000	54000	10800
	Mobile Apps	6000	1200	6500	1300	7000	1400	7500	1500	27000	5400
	IoT Devices	3500	700	3800	760	4100	820	4400	880	16000	3200
	Wearables	2200	440	2400	480	2600	520	2800	560	11000	2200
	Smart Home	1100	220	1200	240	1300	260	1400	280	5500	1100
South America	Electronics	90000	18000	95000	19000	100000	20000	105000	21000	390000	78000
	Software	60000	12000	65000	13000	70000	14000	75000	15000	270000	54000
	Services	45000	9000	48000	9600	51000	10200	54000	10800	200000	40000
	Hardware	30000	6000	33000	6600	36000	7200	39000	7800	140000	28000
	Peripherals	15000	3000	16000	3200	17000	3400	18000	3600	66000	13200
	Cloud Solutions	7500	1500	8000	1600	8500	1700	9000	1800	34000	6800
	Mobile Apps	3750	750	4000	800	4250	850	4500	900	17000	3400
	IoT Devices	2250	450	2400	480	2600	520	2800	560	11000	2200
	Wearables	1375	275	1467	293	1575	315	1688	338	6750	1350
	Smart Home	688	138	733	147	788	158	833	167	3375	675
Africa	Electronics	70000	14000	75000	15000	80000	16000	85000	17000	310000	62000
	Software	45000	9000	48000	9600	51000	10200	54000	10800	200000	40000
	Services	35000	7000	38000	7600	41000	8200	44000	8800	160000	32000
	Hardware	25000	5000	27000	5400	29000	5800	31000	6200	110000	22000
	Peripherals	12500	2500	13500	2700	14500	2900	15500	3100	55000	11000
	Cloud Solutions	6250	1250	6750	1350	7250	1450	7750	1550	27500	5500
	Mobile Apps	3125	625	3375	675	3625	725	3875	775	13750	2750
	IoT Devices	1875	375	2025	405	2175	435	2325	465	9250	1850
	Wearables	1250	250	1350	270	1450	290	1550	310	6250	1250
	Smart Home	625	125	675	135	725	145	775	155	3125	625
Oceania	Electronics	60000	12000	65000	13000	70000	14000	75000	15000	270000	54000
	Software	40000	8000	45000	9000	50000	10000	55000	11000	190000	38000
	Services	30000	6000	33000	6600	36000	7200	39000	7800	140000	28000
	Hardware	20000	4000	22000	4400	24000	4800	26000	5200	92000	18400
	Peripherals	10000	2000	11000	2200	12000	2400	13000	2600	46000	9200
	Cloud Solutions	5000	1000	5500	1100	6000	1200	6500	1300	23000	4600
	Mobile Apps	2500	500	2750	550	3000	600	3250	650	11500	2300
	IoT Devices	1500	300	1650	330	1800	360	1950	390	7500	1500
	Wearables	1000	200	1100	220	1200	240	1300	260	5000	1000
	Smart Home	500	100	550	110	600	120	650	130	2500	500
Global	Electronics	150000	30000	160000	32000	170000	34000	180000	36000	660000	132000
	Software	100000	20000	105000	21000	110000	22000	115000	23000	435000	87000
	Services	80000	16000	85000	17000	90000	18000	95000	19000	350000	70000
	Hardware	50000	10000	55000	11000	60000	12000	65000	13000	230000	46000
	Peripherals	25000	5000	27000	5400	29000	5800	31000	6200	110000	22000
	Cloud Solutions	12500	2500	13500	2700	14500	2900	15500	3100	55000	11000
	Mobile Apps	6250	1250	6750	1350	7250	1450	7750	1550	27500	5500
	IoT Devices	3750	750	4050	810	4350	870	4650	930	17250	3450
	Wearables	2500	500	2700	540	2900	580	3100	620	11000	2200
	Smart Home	1250	250	1350	270	1450	290	1550	310	5750	1150

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County	0.996				
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Company	1	2	3	4	5	6
Department	7	8	9	10	11	12
Manager	13	14	15	16	17	18
Employee	19	20	21	22	23	24
Project	25	26	27	28	29	30
Task	31	32	33	34	35	36
Resource	37	38	39	40	41	42
Material	43	44	45	46	47	48
Equipment	49	50	51	52	53	54
Software	55	56	57	58	59	60
Service	61	62	63	64	65	66
Contract	67	68	69	70	71	72
Agreement	73	74	75	76	77	78
Policy	79	80	81	82	83	84
Procedure	85	86	87	88	89	90
Standard	91	92	93	94	95	96
Guideline	97	98	99	100	101	102
Rule	103	104	105	106	107	108
Law	109	110	111	112	113	114
Regulation	115	116	117	118	119	120
Code	121	122	123	124	125	126
Statute	127	128	129	130	131	132
Act	133	134	135	136	137	138
Bill	139	140	141	142	143	144
Proposal	145	146	147	148	149	150
Initiative	151	152	153	154	155	156
Plan	157	158	159	160	161	162
Strategy	163	164	165	166	167	168
Policy	169	170	171	172	173	174
Procedure	175	176	177	178	179	180
Standard	181	182	183	184	185	186
Guideline	187	188	189	190	191	192
Rule	193	194	195	196	197	198
Law	199	200	201	202	203	204
Regulation	205	206	207	208	209	210
Code	211	212	213	214	215	216
Statute	217	218	219	220	221	222
Act	223	224	225	226	227	228
Bill	229	230	231	232	233	234
Proposal	235	236	237	238	239	240
Initiative	241	242	243	244	245	246
Plan	247	248	249	250	251	252
Strategy	253	254	255	256	257	258
Policy	259	260	261	262	263	264
Procedure	265	266	267	268	269	270
Standard	271	272	273	274	275	276
Guideline	277	278	279	280	281	282
Rule	283	284	285	286	287	288
Law	289	290	291	292	293	294
Regulation	295	296	297	298	299	300
Code	301	302	303	304	305	306
Statute	307	308	309	310	311	312
Act	313	314	315	316	317	318
Bill	319	320	321	322	323	324
Proposal	325	326	327	328	329	330
Initiative	331	332	333	334	335	336
Plan	337	338	339	340	341	342
Strategy	343	344	345	346	347	348
Policy	349	350	351	352	353	354
Procedure	355	356	357	358	359	360
Standard	361	362	363	364	365	366
Guideline	367	368	369	370	371	372
Rule	373	374	375	376	377	378
Law	379	380	381	382	383	384
Regulation	385	386	387	388	389	390
Code	391	392	393	394	395	396
Statute	397	398	399	400	401	402
Act	403	404	405	406	407	408
Bill	409	410	411	412	413	414
Proposal	415	416	417	418	419	420
Initiative	421	422	423	424	425	426
Plan	427	428	429	430	431	432
Strategy	433	434	435	436	437	438
Policy	439	440	441	442	443	444
Procedure	445	446	447	448	449	450
Standard	451	452	453	454	455	456
Guideline	457	458	459	460	461	462
Rule	463	464	465	466	467	468
Law	469	470	471	472	473	474
Regulation	475	476	477	478	479	480
Code	481	482	483	484	485	486
Statute	487	488	489	490	491	492
Act	493	494	495	496	497	498
Bill	499	500	501	502	503	504
Proposal	505	506	507	508	509	510
Initiative	511	512	513	514	515	516
Plan	517	518	519	520	521	522
Strategy	523	524	525	526	527	528
Policy	529	530	531	532	533	534
Procedure	535	536	537	538	539	540
Standard	541	542	543	544	545	546
Guideline	547	548	549	550	551	552
Rule	553	554	555	556	557	558
Law	559	560	561	562	563	564
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Statute	577	578	579	580	581	582
Act	583	584	585	586	587	588
Bill	589	590	591	592	593	594
Proposal	595	596	597	598	599	600
Initiative	601	602	603	604	605	606
Plan	607	608	609	610	611	612
Strategy	613	614	615	616	617	618
Policy	619	620	621	622	623	624
Procedure	625	626	627	628	629	630
Standard	631	632	633	634	635	636
Guideline	637	638	639	640	641	642
Rule	643	644	645	646	647	648
Law	649	650	651	652	653	654
Regulation	655	656	657	658	659	660
Code	661	662	663	664	665	666
Statute	667	668	669	670	671	672
Act	673	674	675	676	677	678
Bill	679	680	681	682	683	684
Proposal	685	686	687	688	689	690
Initiative	691	692	693	694	695	696
Plan	697	698	699	700	701	702
Strategy	703	704	705	706	707	708
Policy	709	710	711	712	713	714
Procedure	715	716	717	718	719	720
Standard	721	722	723	724	725	726
Guideline	727	728	729	730	731	732
Rule	733	734	735	736	737	738
Law	739	740	741	742	743	744
Regulation	745	746	747	748	749	750
Code	751	752	753	754	755	756
Statute	757	758	759	760	761	762
Act	763	764	765	766	767	768
Bill	769	770	771	772	773	774
Proposal	775	776	777	778	779	780
Initiative	781	782	783	784	785	786
Plan	787	788	789	790	791	792
Strategy	793	794	795	796	797	798
Policy	799	800	801	802	803	804
Procedure	805	806	807	808	809	810
Standard	811	812	813	814	815	816
Guideline	817	818	819	820	821	822
Rule	823	824	825	826	827	828
Law	829	830	831	832	833	834
Regulation	835	836	837	838	839	840
Code	841	842	843	844	845	846
Statute	847	848	849	850	851	852
Act	853	854	855	856	857	858
Bill	859	860	861	862	863	864
Proposal	865	866	867	868	869	870
Initiative	871	872	873	874	875	876
Plan	877	878	879	880	881	882
Strategy	883	884	885	886	887	888
Policy	889	890	891	892	893	894
Procedure	895	896	897	898	899	900
Standard	901	902	903	904	905	906
Guideline	907	908	909	910	911	912
Rule	913	914	915	916	917	918
Law	919	920	921	922	923	924
Regulation	925	926	927	928	929	930
Code	931	932	933	934	935	936
Statute	937	938	939	940	941	942
Act	943	944	945	946	947	948
Bill	949	950	951	952	953	954
Proposal	955	956	957	958	959	960
Initiative	961	962	963	964	965	966
Plan	967	968	969	970	971	972
Strategy	973	974	975	976	977	978
Policy	979	980	981	982	983	984
Procedure	985	986	987	988	989	990
Standard	991	992	993	994	995	996
Guideline	997	998	999	1000	1001	1002

